**Training or Speaking Topics:**

* **Lead Generation**
  + Best Open House Sales System
  + Answer to “How’s the Market?”
  + How to Make the Phone Ring…
  + Leveraging Technology to get Face to Face
  + 101 Lead Generation Ideas
  + Market Like A “Pro…” (back to basics)
  + Five Tips to Get Listings in a Tight Market
  + Builder Boot Camp
  + How to speak Realtor
  + Becoming a Trusted Advisor
* **Time/Priority Management**
  + 6 Minute Business Plan
  + Time Blocking for agents and leadership
  + Goal Setting
* **Leadership**
  + Shift Happens!
  + Leadership of Self and Others
  + Recruit without Recruiting for Leadership
  + Recruiting with Accountability
  + Behavioral Analysis with DISC Behavioral Styles
    - Improved Communication
    - Confidence
* **Team Development**
  + Executive Leadership retreats, Based on, ***The Five Dysfunctions of a Team***
  + Interactive workshop for leadership groups
* ***Fortune Cookie Leadership* by Katey Dallosto topics**
  + Clarity with Clients (communication)
  + Closed Mouth Don’t Get Fed! (lead generation)
  + What do you Want? (vision)
  + Tell me who your Friends are… (ideal client)
  + Don’t think of jelly donuts! (mindset)
  + Does the Audio match the Video (actions & accountability)
  + Finding Silver Linings in a COVID world (grace and mercy)