**Training or Speaking Topics:**

* **Lead Generation**
	+ Best Open House Sales System
	+ Answer to “How’s the Market?”
	+ How to Make the Phone Ring…
	+ Leveraging Technology to get Face to Face
	+ 101 Lead Generation Ideas
	+ Market Like A “Pro…” (back to basics)
	+ Five Tips to Get Listings in a Tight Market
	+ Builder Boot Camp
	+ How to speak Realtor
	+ Becoming a Trusted Advisor
* **Time/Priority Management**
	+ 6 Minute Business Plan
	+ Time Blocking for agents and leadership
	+ Goal Setting
* **Leadership**
	+ Shift Happens!
	+ Leadership of Self and Others
	+ Recruit without Recruiting for Leadership
	+ Recruiting with Accountability
	+ Behavioral Analysis with DISC Behavioral Styles
		- Improved Communication
		- Confidence
* **Team Development**
	+ Executive Leadership retreats, Based on, ***The Five Dysfunctions of a Team***
	+ Interactive workshop for leadership groups
* ***Fortune Cookie Leadership* by Katey Dallosto topics**
	+ Clarity with Clients (communication)
	+ Closed Mouth Don’t Get Fed! (lead generation)
	+ What do you Want? (vision)
	+ Tell me who your Friends are… (ideal client)
	+ Don’t think of jelly donuts! (mindset)
	+ Does the Audio match the Video (actions & accountability)
	+ Finding Silver Linings in a COVID world (grace and mercy)