



SUCCESS[®]
COACHING™

SUCCESS

LEADERSHIP QUIZ

**Your teams performance depends on your leadership
Better Leader = Better Results**

www.Coaching.success.com/certification

SUCCESS Coaching™ Certification helps you to improve your leadership skills and learn how to become an effective coach. With the help of this certification, you will be able to lead your team towards success and achieve all your goals with ease.

The SUCCESS Coaching™ Certification provides valuable training in coaching techniques and leadership development which will equip you with the knowledge and tools necessary to be an effective leader. The tools you learn in this certification can be used to improve your skills with important topics such as communication, conflict resolution, motivation, and team building.

With the help of this certification, you will be able to develop a strong coaching relationship with your team members and help them achieve their full potential. This certification will also help you build a successful career in the field of coaching and leadership, giving you the opportunity to make a real difference in people's lives. So if you are ready to take your career to the next level, consider pursuing a SUCCESS Coaching™ Certification today.

SUCCESS®
COACHING™



SUCCESS Coaching™ Certification helps you become a more effective leader.

- Gain the skills to take your life to the next level
- Grow your leadership capacity to help your team succeed during any market conditions
- Be a force for good in your community
- Coach and support others to **SUCCESS**
- Radically improve your sales skills and ability to influence others
- Become a powerful leader and change the trajectory of your life and career
- Join a 125 year old brand by becoming a **Certified SUCCESS coach**
- Use the skills and brand to help you recruit top talent to your team
- 10x your income while helping others achieve their dreams
- Access exclusive resources, tools and networking opportunities

10 principles of servant leadership

What is servant leadership?

Servant leadership is a philosophy and set of practices that enriches the lives of individuals, builds better organizations and ultimately creates a more just and caring world.

The servant leader shares power, puts the needs of others first and helps people develop and grow. This type of leader has a long-term view and invests in people and the organization, rather than focusing only on short-term results. By putting the needs of others first, the servant leader creates a more caring and compassionate work environment, which in turn fosters higher levels of engagement and motivation among employees and team members.

Many leaders today are embracing the idea of servant leadership as a way to create a more positive and productive workplace. Some of the most well-known proponents of servant leadership include author and business executive Stephen Covey, management theorist Peter Drucker, and business consultant Ken Blanchard.

10 principles of servant leadership

Here are the 10 principles of effective servant leadership to help you become a better leader:

1. LISTENING

Listening helps you be a better leader because it gives you insight into the way people think and what they need from you. If you can learn to focus on the ideas that people are communicating, instead of simply focusing on trying to get your point across, then you will be a better leader for everyone around you. Did you know there are three levels of listening?

2. EMPATHY

Empathy is important as a servant leader because it allows you to connect with people on a deeper level and understand their motivations, needs, and concerns. It also allows you to build trust and rapport, which are essential for effective communication and collaboration.

3. SELF-AWARENESS

Self-awareness plays a key role in becoming an effective servant leader. This trait helps you become more attuned to what motivates you and the patterns of your own behavior, leading you to think more critically about how your actions impact those around you. By practicing self-reflection and understanding your motivations, patterns of behavior, and goals, you can use that information to make better decisions about your leadership approach.

4. PERSUASION

Persuasion is critical as a servant leader. When your intention is to influence or inspire others, the ability to persuade them with conviction and strength of character will be paramount to your success. The ability to motivate and galvanize people around a common cause is what separates great leaders from merely good ones.

5. ACCOUNTABILITY

One of the most important aspects of being a servant leader is accountability. Leaders must be willing to be held accountable for their actions and decisions, and they must also be willing to hold others accountable. This accountability is what allows a leader to maintain the trust of those they lead. Without it, a leader will quickly lose the respect of their followers and be less effective in their role.

6. CONCEPTUALIZATION

Conceptualization is critical as a servant leader, as it allows you to view the “big picture” and determine what steps need to be taken in order to achieve organizational goals. This also includes understanding your own personal values and how they will shape your interactions with others.

In order to conceptualize effectively, servant leaders need to be able to think creatively and see the potential in people and ideas. They also need to be able to communicate their vision in a way that inspires others to buy into it. Lastly, they need to be able to manage change and handle ambiguity well. All of these skills require a certain amount of emotional intelligence.

7. FORESIGHT

When it comes to being an effective leader, one of the most important traits is foresight. Being able to plan for the future and foresee what will happen allows you to make changes that prepare your team for anything that might come their way.

8. STEWARDSHIP

A steward is someone who is entrusted with overseeing the resources of an organization. A servant leader also serves as a leader and role model for others,

helping them achieve their goals, and ensuring that the needs of all stakeholders are met. As a steward, you have the responsibility to use your resources wisely, whether it is your time, your talents, or your financial resources. You must also ensure that these resources are used in a way that benefits the people you serve. This may mean making tough decisions about how to best use limited resources, but it is a responsibility you must assume.

9. COMMITMENT TO GROWTH

As a servant leader, one of the most important things you can do is to commit to growth. This means not only personal growth, but also professional and organizational growth. By committing to growth, you are sending a message that you are committed to making things better for everyone involved. Servant leaders must be willing to put in the hard work and time necessary to allow others to grow as well. By doing so, you not only help the organization, but you also help yourself improve as a leader and bring more fulfillment into your life.

10. BUILDING COMMUNITY

The role of a servant leader is to foster community within an organization. This means that you are actively engaging with the individuals and groups who make up your workforce, and you are working to help them come together as a team. You do this by encouraging collaboration and by creating opportunities for people to share ideas and experiences with one another. Additionally, you can encourage a sense of unity and shared goals by supporting positive relationships between different members of the team.

Leadership Quiz

1. LISTENING

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

2. EMPATHY

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

3. SELF-AWARENESS

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

4. PERSUASION

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

5. ACCOUNTABILITY

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

6. CONCEPTUALIZATION

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

7. FORESIGHT

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

8. STEWARDSHIP

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

9. COMMITMENT TO GROWTH

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

10. BUILDING COMMUNITY

0	1	2	3	4	5	6	7	8	9	10
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

TOTAL: _____/100

WHAT IS YOUR PLAN TO IMPROVE YOUR LEADERSHIP SKILLS?

WHO CAN HELP HOLD YOU ACCOUNTABLE TO MAKE SURE YOU FOLLOW THROUGH?

HOW WILL YOU KNOW WHEN YOU'VE IMPROVED? WHAT EVIDENCE WILL YOU NEED TO SEE?



How SUCCESS Coaching™ Certification helps you become a more effective leader.

- Gain the skills to take your life to the next level
- Grow your leadership capacity to help your team succeed during any market conditions
- Be a force for good in your community
- Coach and support others to **SUCCESS**
- Radically improve your sales skills and ability to influence others
- Become a powerful leader and change the trajectory of your life and career
- Join a 125 year old brand by becoming a **Certified SUCCESS coach**
- Use the skills and brand to help you recruit top talent to your team
- 10x your income while helping others achieve their dreams
- Access exclusive resources, tools and networking opportunities

SUCCESS Coaching™ Certification helps you to improve your leadership skills and learn how to become an effective coach. With the help of this certification, you will be able to lead your team towards success and achieve all your goals with ease.

The SUCCESS Coaching™ Certification provides valuable training in coaching techniques and leadership development which will equip you with the knowledge and tools necessary to be an effective leader. The tools you learn in this certification can be used to improve your skills with important topics such as communication, conflict resolution, motivation, and team building.

With the help of this certification, you will be able to develop a strong coaching relationship with your team members and help them achieve their full potential. This certification will also help you build a successful career in the field of coaching and leadership, giving you the opportunity to make a real difference in people's lives. So if you are ready to take your career to the next level, consider pursuing a SUCCESS Coaching™ Certification today.



TESTIMONIALS

If you are a coach, considering becoming a coach, or even a business or team leader looking to add powerful tools to your kit, I would definitely recommend the SUCCESS Coaching™ Certification.

Marcus Truman , MA
Certified SUCCESS Coach